AiRISTA
Location. Insight. Visibility.

Sofia Guard

Holistic Approach to Purchasing & Licensing

AiRISTA removes complexity from ownership of RTLS solutions

Challenge

Large scale RTLS deployments create a myriad of tag types, infrastructure components, and the software licenses for each. Administrators of the systems must keep track of expiring licenses, warranties, in addition to overall platform health and management.

Solution

AiRISTA takes a "software first" approach to *sofia guard* in which transactions focus on the software license. Accompanying components are treated as bundled items which are part of the license. This eliminates the manual tracking associated with tags, licenses, warranties, etc. A single software component now comprises the necessary components for a functioning system. This holistic treatment of the system extends to the health of the system. AiRISTA includes in *sofia guard* deployments regular system health checks to ensure the high levels of efficiency and operation.

Wireless Technology Insurance: Whether the system is Wi-Fi based, Bluetooth Low Energy (BLE), or a hybrid, the model works across all technologies and gives the customer flexibility to migrate between technologies.

Software Maintenance

- Software updates (1/year)
- Quarterly server checks
- System support included
- Provides access to all AiRISTA software platforms **
- Services sold separately (or as part of Master Services Agreement)

Hardware Maintenance

- Extended warranty included during life of subscription
- "Grab & go" replacement stock kept onsite (5% of all hardware) *monthly rotation does not include lost/damage parts
- All hardware returned at end of subscription

Program benefits apply to all hardware and software during the life of the subscription.

** Access to all software platforms during term of subscription when migrating between software platforms providing parallel deployment.

SOLUTION BENEFITS

- Simplified licensing
- Bundled approach to components
- Subscription licensing to operationalize expenses
- Hassle free returns and warranties
- Regular system health checks
- Program training included: yearly admin training, tag storage, replacement process, online self-learning portal

*additional training or onsite training at additional cost

airista.com